

Международная Юридическая Служба

Interlegal

Международная Юридическая Служба

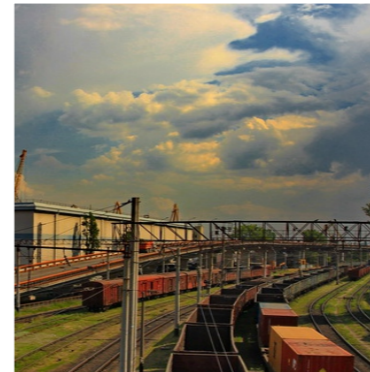
Interlegal

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TRANSPORT



SHIPPING



TRADE

OUR MISSION IS TO BE USEFUL FOR TRANSPORT, SHIPPING &
INTERNATIONAL TRADE PEOPLE IN THEIR FAIR BUSINESS

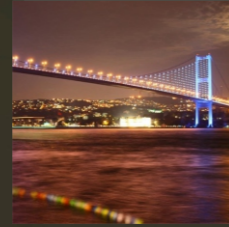
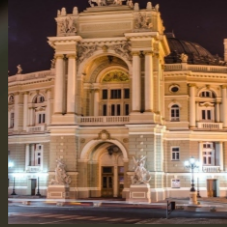


Международная Юридическая Служба

Interlegal

Your one-stop-shop

WHY Interlegal



WHY Interlegal

20+
YEARS
OF EXPERIENCE

Interlegal law firm was founded in 1995. Our main spheres of practice are Transport, Shipping and International Trade. We are focused on Black Sea and Caspian regions.

6
OFFICES

Interlegal is the only law firm in Ukraine which opened its offices in Turkey, Georgia, Bulgaria, Moldova and Romania.

29
COUNTRIES

Due to associated offices in 29 countries, we are able to settle the client's issues as soon as possible in the Black Sea, Mediterranean and Baltic Regions, mainland Europe, the United Kingdom, North Africa and Middle East.

24/7
365

Due to Interlegal vast geographic scope, we are able to act irrespective of location and time zones.

1000+
FILES

Every year we close over a thousand of the clients' files. We can forecast better the scenario development and we know more successful solutions than anyone.

70%
SETTLEMENTS

Over 70% of disputes result in amicable settlements. We save our clients' time and costs. We understand that "The profit is nothing - cash is the king!".

SHIPPING



If your business is related to sea carriages, we are the law firm #1 in the Black Sea region maritime law.

For over 20 years we handle claims on cargo, charter parties and bills of lading, settle disputes arising from shipbuilding, ship sale and purchase, settle the issues on insurance, general average, salvage, ship collision and others. We protect shipowners on a daily basis both at the claims handling stage and at courts and maritime arbitrations.

Our clients are shipowners, managers, charterers, cargo owners, P&I clubs, insurance companies, ship suppliers, ship agents, fuel suppliers, ship repair yards and companies, banks and companies engaged in maritime and shipping business.

Международная Юридическая Служба

Interlegal

Services and solutions

- ✘ Ship Sale & Purchase
- ✘ Ship Registration
- ✘ Bareboat Charter
- ✘ Time Charter
- ✘ Voyage Charter

Contracts on:

- ✘ ship management
- ✘ towage
- ✘ STS
- ✘ bunkering
- ✘ ship repair
- ✘ shipbuilding
- ✘ ship lien

- ✘ Letter of indemnity
- ✘ Ice clauses
- ✘ General average and salvage
- ✘ Cargo claims
- ✘ Demurrage and laytime
- ✘ Ship collision
- ✘ Pollution from ships
- ✘ Accidents
- ✘ Dangerous cargoes
- ✘ H&M and P&I insurance
- ✘ Subrogation
- ✘ Freight brokerage & LegalCare

SHIPPING

20+
YEARS IN
SHIPPING

#1
IN THE BLACK SEA
REGION

20+
ANNUAL FILES
ON SHIP
ARREST/RELEASE

INTERNATIONAL T R A D E

If your business relates to international trade, we may help you in all its aspects, from organization to promotion.

In order to create your business functioning clear mechanism we will:

- ✘ check you trade work scheme, contracts and service agreements, determine risks and give recommendations upon risk mitigation
- ✘ draft personal proformas of contracts and charter parties
- ✘ provide a training course for your personnel, based on real trade and logistic case studies in the Black Sea Region
- ✘ provide a personal legal adviser for your trade contract(s), available 24/7/365, supported by 40+ experts in various specializations in 6 offices in the Black Sea Region

If your rights are violated or the dispute arose, we will:

- ✘ make pre-arbitral settlement and achieve the result with 70% probability of success, without arbitration costs
- ✘ defend your interests at courts and arbitrations worldwide
- ✘ enforce the decision with preliminary arrest of assets

Due to unique combination of specializations, experience, professional contacts and geographic scope, Interlegal provides prompt and effective assistance to trade companies upon the issues related to obligations under sale contracts and relationship with carriers, freight forwarders and terminals.

24/7

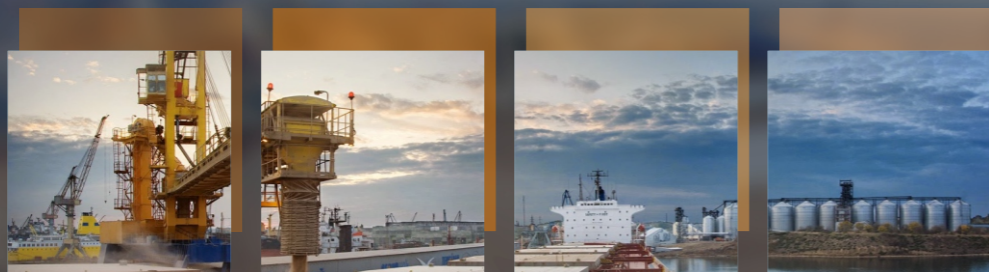
CLIENT
SUPPORT

70%

AMICABLE
SETTLEMENTS

6

OFFICES AT
ALL THE BLACK SEA
LARGE PORTS



Международная Юридическая Служба

Interlegal

Services and solutions for traders

INTERNATIONAL T R A D E

Trade scheme diagnostics under agricultural product export

We will check promptly your documentary work scheme, declare the detected risks and give recommendations upon the contract correction.

If necessary, we will correct contracts and help you to arrange them with counteragents. Both contracts and schemes should be reliable.

Trainings for Traders on GAFTA/FOSFA contracts

Your experts (executives, logistics, lawyers) will update their knowledge, receive answers to all the questions of concern and get trained to solve practical tasks.

Our guidelines are based on case studies of the current and the previous seasons. Our trainers are practicing experts who settled them successfully.

It is obviously cheaper and better to study and to train personnel based on someone's experience.

LegalCare 24/7: Contract Consulting

If you entrust us with one, several and all your GAFTA & FOSFA commercial contracts, you will obtain professional legal support in full.

You will have a personal manager, available 24/7/365, supported by 40+ experts in various specializations.

LegalCare 24/7: Cargo Protection

If you have grounds to suppose that your goods may be arrested or blocked at the port/on board of the vessel either by state authorities or by other persons, our attorneys will control the situation even before the problem occurs and will do all their best to facilitate your contract performance with minimum losses or without losses

Our experts in the 6 Black Sea Region offices and 29 associated offices worldwide are ready to:

- ✘ repel an attack on your cargo at any Black Sea port/terminal and most of discharge ports
- ✘ cancel unlawful arrests and to facilitate vessel sailing to the destination port with cargo on board
- ✘ secure arrest and/or defense of forcedly discharged cargo at the discharge port

TRANSPORT & LOGISTICS

If your business relates to organization of all the types of carriages, we know everything you need or will need.

- ✘ Draft a reliable universal or certain agreement on forwarding or other cargo transportation services
- ✘ Help you to draft your own House Bill of Lading and NVOCC, jointly with drafting FCR individual proforma and FCR regulations
- ✘ Give an answer, whether cargo may be retained under a certain claim
- ✘ Hold negotiations with the container shipping line in respect of demurrage and storage costs for unclaimed cargo
- ✘ Specify the moment and actual reasons for damage to cargo under your control
- ✘ Help you to reject unlawful claims
- ✘ Provide defense at court and arbitration, claim security, debt recovery from clients, damage recovery from subcontractors and many others



Международная Юридическая Служба

Interlegal

Services and solutions

Claim settlement:

- ✘ Loss of cargo
- ✘ Shortage of cargo
- ✘ Damage of cargo
- ✘ Cargo retention by the carrier
- ✘ Cargo retention by state authorities
- ✘ Transport claims

Demurrage:

- ✘ Laytime
- ✘ Forced storage/berthing
- ✘ Organization and maintenance of carriers' activity including NVOCC
- ✘ Organization and maintenance of freight forwarders' activity
- ✘ Container transport and House Bill of Lading

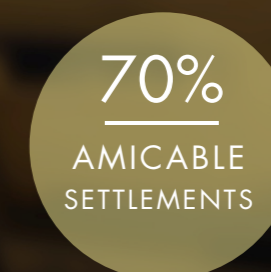
Liability & insurance:

- ✘ Cargo insurance
- ✘ Freight forwarders', carriers' and terminals' liability insurance
- ✘ Subrogation and recourse recovery
- ✘ Terminals' and freight forwarder's liability
- ✘ Handling operations agreement
- ✘ FCR and warehouse receipts

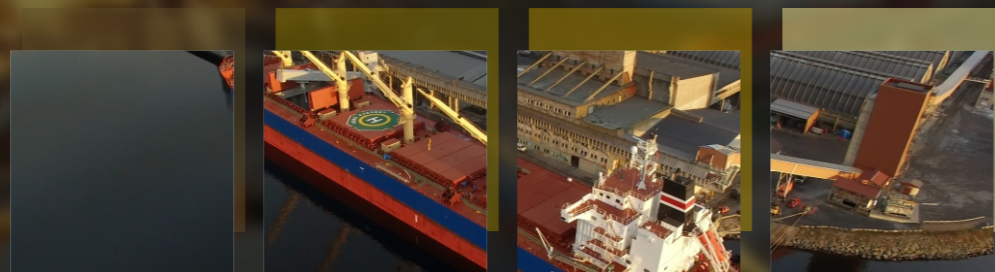
Other:

- ✘ Appeal against decisions and activities of customs authorities
- ✘ Representation in cases on violation of customs rules
- ✘ Machinery and equipment purchase, temporary import, dredging, tariffs etc.

TRANSPORT & LOGISTICS



PORTS & TERMINALS



We know how to structure investment projects and to attract financing.

Ukraine is the last Black Sea country which launched a port reform. Everybody knows the flaws causing absence of foreign investors and new terminals in Ukraine. First, it is too intensive intrusion (or non-intrusion when necessary) of many state authorities in the investment project performance. Neither investment tender and project terms nor tender and contract regulations are clear. Prescribed contractual values do not always comply with international concepts.

In order to provide maximum effective consulting to our clients upon investments in ports and terminals, we joined the consortium with Maritime & Transport Business Solutions B. V.

MTBS is an international financial and strategic company offering business solutions to clients in transport and shipping industries. It is specialized in ports and terminals and facilitates basic expertise in strategies, feasibility study, transaction support and financing.

Международная Юридическая Служба

Interlegal

Services and solutions

- ✘ Construction and reconstruction project financing
- ✘ Consortium with MTBS (Maritime & Transport business solutions)
- ✘ Public-private partnership
- ✘ Support of private cargo terminal and logistic complex design and construction: greenfield, lease, concession, joint venture
- ✘ Machinery and equipment purchase, temporary import, dredging, tariffs etc.
- ✘ Terminals' and freight forwarders' liability insurance
- ✘ Handling contracts, Terms and Conditions
- ✘ Transport lands and water fund lands
- ✘ Port code of customs and port regulations
- ✘ Cargo insurance
- ✘ Due diligence: legal, commercial, technical and environmental

PORTS & TERMINALS

30+

INVESTMENT
PROJECTS
IN PORT INDUSTRY

6

OFFICES AT
ALL THE BLACK SEA
LARGE PORTS

10+

YEARS OF COOPERATION
WITH MTBS

LITIGATION & ARBITRATION



Claims and disputes arise regularly in Transport, Shipping and International Trade.

But not all of them shall result in defeat of any party. We are proud of pretrial achievement of the Client's goals.

For many years, Interlegal experts represent effectively the clients at the foreign courts and arbitrations at the crossroads of the English law and local law.

We have also vast professional experience in dispute settlement at the institutional arbitrations: LMAA (London Maritime Arbitrators' Association), GAFTA (Grain and Feed Trade Association) and FOSFA (Federation of Oils, Seeds and Fats Associations), in respect of non-conformity of the goods quality and quantity, sea carriages, demurrage and dispatch payment and case proceedings related to non-fulfillment of contractual obligations, export prohibition, all types of similar prohibitive measures and many others.

Международная Юридическая Служба

Interlegal

Services and solutions

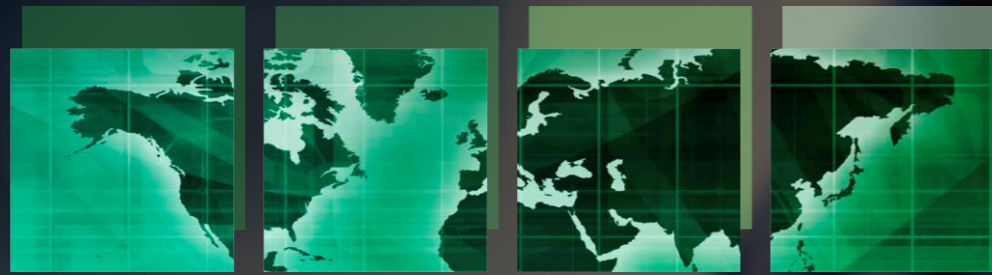
- ✘ Claims Handling, i.e. pre-arbitral claim settlement between parties to the contracts upon mutual settlements, goods quality and shortage
- ✘ Representation at international maritime and industrial arbitrations (LMAA, GAFTA, FOSFA and others)
- ✘ Dispute legal support at the High Court of Justice of England and Wales and other foreign courts
- ✘ Representation of parties at the International Commercial Arbitration Court at the Ukrainian Chamber of Commerce and Industry, the Maritime Arbitration Commission at the Ukrainian Chamber of Commerce and Industry and the Ukrainian courts
- ✘ Arrest of funds at the foreign bank accounts
- ✘ Arrest of corporate rights and other assets owned by companies and natural persons both in Ukraine and abroad
- ✘ Cargo arrest on board of vessels, at terminals and warehouses
- ✘ Sea-going ship arrest and detention at the Ukrainian and foreign sea ports

70%
AMICABLE
SETTLEMENTS

26
PROFESSIONAL
ASSOCIATIONS
MEMBERSHIP

20+
ANNUAL
ARBITRATION
PROCEEDINGS

LITIGATION & ARBITRATION



Non-resident companies still make business in such industries as international trade, shipping, finances, despite crucial changes in global policy regarding offshores. Today application of new and more complex tax planning schemes requires for promoting consultants and their further specialization.

Our experts will provide professional consulting upon tax law application and mitigate business risks by means of structuring assets, national and international transactions. You will obtain proper information and solutions upon key issues for your business.

The necessity of obtaining prompt and complete information and forming a correct legal position is a must. We have experience, knowledge and profound understanding of taxation both in Ukraine and foreign jurisdictions.

- ✘ International business organization
- ✘ Asset defense: holding companies, real estate ownership
- ✘ Non-resident companies: registration and maintenance
- ✘ Opening bank accounts
- ✘ Beneficiary owners
- ✘ Tax information exchange
- ✘ Substance
- ✘ Structuring transactions for tax optimization
- ✘ Dividends, interest and royalty
- ✘ Analysis of contractual relationship in view of tax consequences
- ✘ Protection against fraud schemes
- ✘ Joint ventures and joint activity
- ✘ Consulting about tax legislation of Ukraine and other countries
- ✘ Freight tax
- ✘ Transfer pricing
- ✘ Employment relations
- ✘ Challenging tax authorities' decisions

29
ASSOCIATED
OFFICES
WORLDWIDE

20+
YEARS OF
EXPERIENCE



We will help you to choose and to check objects and partners and to draft optimal cooperation schemes for effective business.

The concept of investment includes the whole visible range of commercial operations, from simple credit to complex forms of engagement in the enterprise assets and business. Investment means transfer of free financial or material resources by one person to another in order to perform a certain project for benefit.

We consult upon the issues of investment contract conclusion and investment project performance both in Ukraine and abroad. Due to our long-term experience, we will help you to choose the most effective investment mechanism, to assess risk and to draft optimal version of the contract.

In case of any disputes we will defend your interests at the court.

- ✘ Foreign investments
- ✘ Port and terminal development
- ✘ Public-private partnership (PPP): concession, joint venture, lease etc.
- ✘ Sale and purchase deals in Ukraine and abroad: corporate rights, shares, real estate, business
- ✘ Contracts, treaties, agreements
- ✘ Warrantees (obligation security): escrow, letter of credit, guarantee
- ✘ Due diligence
- ✘ Privatization
- ✘ Intellectual property
- ✘ Real estate and construction in Ukraine and abroad

30+

INVESTMENT PROJECTS
IN THE BLACK SEA
REGION

29

ASSOCIATED
OFFICES
WORLDWIDE

20+

YEARS OF
EXPERIENCE
IN INVESTMENTS

YACHTING



In 2004 we were the first law firm in Ukraine which launched yacht practice. Now we remain the only Ukrainian law firm providing full range of legal and consulting services in the yacht industry.

All yacht owners face the necessity of yacht registration and flag selection. Yacht registration in the Ship Registry is a starting point for yacht existence as the subject of law.

Due to successful long-term cooperation with Marine Insurance Services SIA, the Latvian insurance broker, we propose insurance policies of the top European insurance companies at any our office without leaving abroad.

Interlegal is a member of the International Yacht Lawyers Network (IYLN), international association of law firms specialized in yachting.

Международная Юридическая Служба

Interlegal

Services and solutions

- ✘ Turn-key yacht purchase complex service
- ✘ Registration of yachts under the flags of convenience
- ✘ Registration of companies
- ✘ Insurance of yachts
- ✘ Yacht sale and purchase agreements
- ✘ Yacht construction and repair agreements
- ✘ Commercial operation of yachts
- ✘ VAT issues
- ✘ Crew agreements
- ✘ Establishment and maintenance of yacht clubs
- ✘ Claims handling, arbitration and litigation

YACHTING

100+
YACHTS
ON SERVICE

#1
IN THE BLACK SEA
REGION

60+
ANNUAL
CLIENTS'
ORDERS

PERSONAL ATTORNEY SERVICE



We understand that our clients need proper defense both in business and personal issues. Experts of a special Law Union "International Law Collegium" will help you to solve and even to prevent possible problems in this industry.

In the framework of practice "Interlegal 24/7 Personal Attorney Service", our clients and their family members have an opportunity of 24/7 contact with the Law Union "International Law Collegium" attorneys in order to obtain prompt consulting upon the personal issues.

Attorney will tell you how to behave in a certain life situation, what to say, which proposed documents are safe to sign, which rights and obligations the client has. When necessary, Attorney will visit the client immediately for professional legal assistance.

In order to secure the enterprise business, our attorneys created training courses "Staff preparation to visit of law enforcement bodies" and "Rules for personnel behaviour in case of inspections and procedural actions committed by law enforcement bodies", aimed at:

- ✘ Decrease of personnel's fear against representatives of law enforcement bodies
- ✘ Minimizing the number of further unjustified inspections and negative effects
- ✘ Reducing probability of unlawful seizure/leakage of information and documents.

Международная Юридическая Служба

Interlegal

Services and solutions

Criminal defense:

- ✘ Defense under search (seizure) at office and at home
- ✘ Training courses: how to behave during search and other procedural actions at office;
- ✘ Training courses for employees, family members and domestic staff: how to behave during search
- ✘ Representation of client's interests at the police, court, office, personal residence
- ✘ Criminal proceedings defense

Personal property taxation:

- ✘ Consulting upon real estate tax payment
- ✘ Consulting upon car tax payment
- ✘ Judicial complaint against tax orders

Road police and traffic accidents:

- ✘ Visiting the place of traffic accident and its documentary certification
- ✘ Return of driving license
- ✘ Insurance payment recovery
- ✘ Representation of client's interests at the police, court

Family relationship (including civil marriage):

- ✘ Consulting upon real estate purchase to family members & relatives and real estate registration
- ✘ Partition of family's property
- ✘ Drafting the marriage contract

Succession:

- ✘ Consulting upon execution of heritage
- ✘ Judicial determination of kinship and lost documents
- ✘ Judicial recognition of will as invalid

24/7

CLIENT
SUPPORT

7

PROFESSIONAL
ATTORNEYS-AT-LAW

PERSONAL ATTORNEY SERVICE