

NOVEMBER 24, ODESSA, UKRAINE

International conference

# Cargo & Marine Insurance 2017

Международная Юридическая Служба

# Interlegal



International  
conference

# Cargo & Marine Insurance

Dear participants of the International Cargo & Maritime Insurance conference,

It is a great pleasure for me to welcome you in one of the biggest international Black Sea hubs - Odessa. And this is a good reason why this conference we initiated here.

I can not recall if there was such a conference before, sure wasn't. After the fall of the USSR and the biggest in the world Black Sea Shipping Co., Odessa again became one the biggest maritime centers in Black Sea. Steady growth of cargo flows displayed growing interest to marine insurance from cargo owners, charterers, traders and other market players. We believe that bringing together cargo owners, carriers and insurers will create an open and beneficial platform for all parties.

I hope that this conference in Odessa will be growing every year and will bring only benefits to the participants. Thank you for your support this year and looking forward seeing you next year!



Arthur Nitsevych,  
Partner, FNI,  
LMAA and  
SCMA member

Международная Юридическая Служба  
**Interlegal**



# CONFERENCE PROGRAM

NOVEMBER, 24, GAGARINN HOTEL, ODESSA, UKRAINE



**09:30 AM - 10:00 AM** REGISTRATION, Welcome coffee

*The working languages of the conference are Russian and English. Simultaneous translation is provided during the sections*

**10:00 AM - 11:30 AM** SESSION 1. Moderated by Arthur Nitsevych and Mehmet Dogu



1.1 Review of cargo handling at the Black Sea ports

**Pavel Rudenko, CFTS (Ukraine)**

- Commodities
- Market trends
- Loading ports

1.2 Cargo insurance vs Liability insurance for terminals, freight forwarders and logistics operators

**Andrejs Radionovs and Dmitrijs Igaunis, Marine Services Group (Latvia)/Inter Hannover (Germany)**

- Key figures in insurance
- What is the insurer's risk?
- To insure or not to insure cargo?



1.3 Marine insurance - English law update

**David McKie, Kennedys Marine (United Kingdom)**

**11:30 AM - 12:15 PM** Coffee break

**12:15 PM - 02:00 PM** SESSION 2. Moderated by George Zambartas and Andrejs Radionovs



2.1 Charterers' liability

**Lachlan Morison, Tomas Ling, The Charterers P&I Club (United Kingdom)**

- Charterers' Liability insurance - it's less expensive, than you think
- Charterers' Liability insurance - case study



2.2 Subrogation and recourse in Black Sea Region countries

**Karina Gorovaya, Interlegal (Ukraine)**



2.3 Why being a local P&I insurer is a plus?

**Ufuk Teker, TURK P&I (Turkey)**



2.4 Cargo shortage & Customs fines in Turkey

**Mehmet Dogu, Dogu Interlegal (Turkey)**

**02:00 PM - 03:00 PM** LUNCH

03:00 PM - 04:30 PM

SESSION 3. Moderated by Nikolay Melnykov and Anatolii Bilyk



3.1 Complex insurance cases, interaction of the parties.  
Practice of the Black Sea region - case study

**Andrey Suprunenko, Remedy Law Firm (Russian Federation) , Andrey Perepelitsa, Interlegal (Ukraine)**



3.2 Recommendations at ports of loading: view of a P&I correspondent  
**Pavel Svertilov, CIS Pandi (Ukraine)**

04:30 PM - 05:00 PM

Coffee break

17:00 PM - 18:00 PM

SESSION 4. Moderated by Natalya Myroshnychenko

**Natalya Myroshnychenko, Alexey Remeslo, Ekaterina Gadetskaya, Interlegal (Ukraine)**



**Liability of the parties under cargo traffic at the port**

- Today port and its status
- Sea port authority and port services: customs officer, agent, stevedore, surveyor, forwarder, carrier, master: their role as port activity participants
- Liability zones and legal regulation of participants' activity



**Operations concerning export cargo passing the port/terminal before loading on board of the vessel**

- Cargo acceptance by terminal
- Customs clearance
- Loading instruction
- Loading on board of the vessel
- Various stages of quantity and quality control

**Terminal cooperation with vessel and shipowner**

- Vessel documents
- Notice of Readiness
- Statement of Facts



**Cargo arrest by law enforcement bodies**

- Typical reasons for cargo arrest
- Cargo arrest at warehouse and on board
- Prompt and lawful methods of defense against arrest

06.00 PM - 08.00 PM

Cocktail party. Networking

# LIST OF PARTICIPANTS

Company	Name	Position	Country
AON Ukraine LLC	Aleksey Kuzov	Regional Representative	Ukraine
Arsenal Insurance	Vadym Tertychnyi	Deputy Director of the Underwriting	Ukraine
Arsenal Insurance	Vitaliya Shpilchak	Head of corporate clients and insurance brokers department	Ukraine
Atlantic Ship Management	Konstantin Morozov	Marine & Safety Manager	Ukraine
AXA Insurance	Sofiya Bronitska	Marine underwriter	Ukraine
AXA Insurance	Alex Shishlov	Head of Legal Support Division	Ukraine
Belarusian Potash Company	Tatsiana Tsikhanovich	Finance Department	Belarus
Belarusian Potash Company	Egor Predko	Logistic Department	Belarus
BPG Shipping Company DMCC	Gennadiy Ivanov	Partner/Commercial Department	UAE
CFTS	Pavel Rudenko	Consultant	Ukraine
Chernomorsk.Port News	Anna Dudar	Editor	Ukraine
CIS Pandi Services	Natalya Svertilova	Claims hadler	Ukraine
Council of the Bar of Odessa region	Andriy Kostin	Vice-chair	Ukraine
Danube Shipping-Stevedoring Company	Andrey Bodenchuk	Operational and Logisitic Manager	Ukraine
DENMAREX	Alexander Shchurov	CEO, director	Ukraine
DPS-MARINEX LLC	Viktor Prokhorov	Director	Ukraine
DTEK Energy	Elona Nesvitaylo	Overseas Logistics department	Ukraine
Englishlaw.Uz	Aybek Akhmedov	International lawyer	Uzbekistan
Evdemon&Partners	Tugrul Ak	Senior Surveyor	Turkey
Evdemon&Partners	Cem Ertem	Principal Surveyor / Partner	Turkey
Fortior Law S.A.	Vitaliy Kozachenko	Managing Director	Switzerland
Fortior Law S.A.	Raihane Hassaine	Legal Analyst	Switzerland
GrECo JLT Ukraine LLC	Alexander Laukart	General Manager	Ukraine
Grischenko&partners, LLC	Nataliya Boyko	Director	Ukraine
GSP	Yaroslava Zaivenko	Director	Ukraine
Gur Law Firm	Bénédicte Ple	Marine Manager	Turkey
Hanseatic Underwriters	Ilja Sobolevskis	P&I Claims Executive	Germany

ICS Paletcom Srl	Serghei Pizentali	Coordinator	Moldova
Informall BG	Vassiliy Vesselovski	Chairman	Ukraine
INGO Ukraine, PJSIC	Sergey Sidorchuk	Head of special risks insurance department	Ukraine
Interlegal	Karina Gorovaya	Senior Lawyer	Ukraine
Interlegal	Arthur Nitsevych	Partner	Ukraine
Interlegal	Nikolay Melnykov	Partner	Ukraine
Interlegal	Andrey Perepelitsa	Senior Lawyer	Ukraine
Interlegal	Natalya Myroshnychenko	Partner	Ukraine
Interlegal	Alexey Remeslo	Senior Lawyer	Ukraine
Interlegal	Ekaterina Gadetskaya	Lawyer	Ukraine
Interlegal	Alexander Chebotarenko	Consultant	Ukraine
Interlegal Georgia	Valerian Imnaishvili	Partner	Georgia
Interlegal Turkey	Mehmet Dogu	Partner	Turkey
Interpipe Ukraine LLC	Aleksey Grebenyuk	Legal Counsel	Ukraine
Kennedys Law Firm (United Kingdom)	David McKie	Partner	UK
L.G.Zambartas LLC	George Zambartas	Head of shipping and corporate law Dept.	Cyprus
Lamarin	Alexander Lazarev	Director	Ukraine
Marfin Bank, PJSC	Aleksander Rakoid	Sales Manager	Ukraine
Marine Services Group	Andrejs Radionovs	Managing Director	Latvia
Marine Services Group	Dmitrijs Igaunis	Insurance broker, cargo&logistics	Latvia
Marine Services Group	Valentins Melkis	Head of shipowners insurance	Latvia
Marine Services Group	Dan Zhivotovsky	Representative in Ukraine	Ukraine
MediaCompass Ukraine	Anastasiya Vyazovskaya	Manager	Ukraine
Ministry of Transport & Road Infrastructure of Republic of Moldova	Igor Zaharia	Chief, Naval Transport Division	Moldova
Ministry of Transport & Road Infrastructure of Republic of Moldova	Victor Andrusca	Harbour master Giurgiulesti	Moldova
Moryak Ukrainy	Anatoliy Vengruk	Chief editor	Ukraine
Nautucal Institute	Vladimir Torskiy	Honorary Secretary	Ukraine
Oakeshott Insurance Consultants Ltd, Representative Office in Ukraine	Irina Miliukova	Reinsurance broker	Ukraine
Ost euro grain group LTD	Iryna Ostash	Attorney	Ukraine
Ost euro grain group LTD	Tatiana Vorotilina	Head of international trade department.	Ukraine
Ostra	Cyril Good	Director	Ukraine
Ostra	Alexander Schur	Chief of Marine Insurance Department	Ukraine
P&I club CIS Pandi	Pavel Svertilov	Director	Ukraine

Panditrans	Alexey Panin	Director	Ukraine
Panditrans - TT Club Network Partner (CIS & Baltics)	Alexander Petrenko	Deputy General Director	Russian Federation
Persha, Insurance company	Andriy Yakovenko	Chief of department	Ukraine
Persha, Insurance company	Victoria Shevchishyna	Sales Director	Ukraine
Persha, Insurance company	Oleksiy Polischuk	Chief of Claims department	Ukraine
Phytosanitary Association of Ukraine	Vladyslav Sedyk	President	Ukraine
PLASKE, JSC	Roman Mardar	Head of Transport and Freight Forwarding Services Department	Ukraine
Pole-Port Dnepr	Olexiy Shlyakhovyy	Manager	Ukraine
Portmarine Group	Valeriy Cherkasov	Director	Ukraine
Ports of Ukraine	Valentina Mikhailova	Deputy director	Ukraine
PRECISE	Andrew Tereschenko	Director	Ukraine
Profit-Export LLC	Andriy Gavryk	CEO	Ukraine
Providna IC	Oleksii Nechyporenko	Head of transport risks division	Ukraine
RB Odesskaya railway PS Ukrzaliznyca	Andrey Kyman	Deputy Head of Commercial Service	Ukraine
Remedy law firm	Andrey Suprunenko	Director	Russian Federation
Remedy, law firm	Maksim Puslis	Director	Russian Federation
Seatron Group	Yurii Volkov	Member of Board	Turkey
Shipping (Sudohodstvo) magazine	Sergii Lialikov	Editor	Ukraine
Skuld	Anatolii Bilyk	Technical Manager & Senior Claims Executive	Germany
The Charterers's P&I (United Kingdom)	Lachlan Morison	Underwriting Manager	UK
The Charterers's P&I (United Kingdom)	Tomas Ling	Claims Executive	UK
The Maritime Telegraph	Nataliya Denisenko	Journalist	Ukraine
Transport	Galina Katkevich	Journalist	Ukraine
TURK P&I (Turkey)	Ufuk Teker	General Manager	Turkey
UG UKRAINE, Legal Services	Alexandra Bazhak	Partner	Ukraine
Ukrainian Danube Shipping Company, PJSC	Olga Georgieva	Insurance Department	Ukraine
Ukrainian Danube Shipping Company, PJSC	Irina Remeslo	Commercial and Chartering Department	Ukraine
UNIQA	Oleksandr Yaremenko	Head of transport underwriting department	Ukraine
USPA, SE	Artem Repnevskyy	Business development manager	Ukraine
USPA, SE	Dmitriy Romenskiy	Deputy Head of Port Infrastructure Development	Ukraine
Willis, s.r.o., Representative Office	Dmytro Maruzhenko	First Deputy General Director	Ukraine
Willis, s.r.o., Representative Office	Tetiana Vlasko	Director Marine Insurance and Reinsurance	Ukraine

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