

Международная Юридическая Служба

Interlegal

since 1995



Training course:
GAFTA/FOSFA contracts:
performance and correlation with
Charter Party

We train the trade company employees based on actual case studies from Black Sea Region countries

Training course sections



English contractual law: general principles for concluding the contract; types of contractual clauses



Contractual correspondence in the process of GAFTA/FOSFA contract conclusion, performance and cancellation: nuances, typical errors and their effects for disputes at GAFTA/FOSFA arbitration



Quiz for traders upon concluding contracts



Default under GAFTA/FOSFA contracts: standard clause specifications, mechanism, documents



GAFTA/FOSFA arbitration: tasks and procedure of dispute settlement



Bill of Lading, Contract and Charter Party: correlation and impact



Types of Charter Parties in grain and oilseed carriage



Freight, demurrage and other payment. Demurrage under the Charter Party and commercial contract: main differences



Case-study from Interlegal practice upon the issues of concern

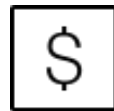


Additional questions (to be formed for each Client personally)

Training course results



Your company's employees being liable for the contract performance will learn how to make decisions in difficult and untypical situations



Your personnel will make no mistakes upon daily processing the contracts, so you will save ten thousands USD



Participants to the training course imagine certain practical cases and receive answers to all the questions they might face in future

Why Interlegal

We are practical

We teach your employees only on the basis of actual case studies from our daily practice since 1995

We are flexible

This program is always adjusted for the customer, its personnel and its claims. We give answers to your certain questions both before and after the training course

We are aimed at result

Our result is your saving, because even one precise answer may save costs, relations or even the contract

Training course **format**



7-25 persons



6 hours with two 30-minute breaks



As agreed with the client

We are recommended by



Our trainers



Natalya Myroshnychenko,
partner
LMAA Supporting Member
LMA/WMU Postgraduate
20 years of practice



Andrey Perepelitsa,
senior associate
Associate, Chartered Institute of Arbitrators
Member of the UBA Committee on Transport
Law
17 years of practice

Upon all the issues concerning training course organization,
please contact Viktoria Krotova, +38 (094) 956 05 95 , krotova@interlegal.com.ua

Interlegal

specialized in

TRANSPORT

SHIPPING

TRADE



Own professional network

29 associated offices in Europe, MENA region, in Asia and USA



Interlegal in figures:

6

offices
in the Black Sea
region

29

associated offices in
Europe, North Africa
and Middle East

24/7

we are online
24/7/365

1000+

client files
every year

70%

of disputes result
in amicable settlements

since **1995**

20+ years
of practice

Interlegal in figures:



- 20+ years of practice
- 29 associated offices
- 70+ % settlements
- 500+ clients
- 1000+ client files annually
- 20+ ship arrests annually
- 24/7 client support